

Message Text

UNCLASSIFIED

PAGE 01 ALEXAN 00281 191347Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
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TO USDOC WASHDC
INFO SECSTATE WASHDC 0713
AMEMBASSY CAIRO
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UNCLAS ALEXANDRIA 0281

ATHENS FOR RTDO

E.O. 11652: NA
TAGS: BEXP, EG
SUBJECT: MISR/SAUDI OFFSHORE CO WANTS A U.S. PARTNER FOR BIDDING
JOINTLY FOR INTERNATIONAL TENDER (SPECIAL HANDLING

1. THE RECENTLY ESTABLISHED MISR/SAUDI OFFSHORE COMPANY
VICTOR BASILY STREET, ALEXANDRIA, EGYPT, INFORMED CONGEN
THAT A LARGE INTERNATIONAL TENDER WILL BE CALLED BY LIMITED
INVITATION WITHIN THE NEXT TWO MONTHS FOR MINOR REPAIRS,
CLEANING, PAINTING AND GENERAL MAINTENANCE OF NO
LESS THAN SIXTEEN OFFSHORE PLATFORMS AND RIGS OPERATING
IN THE GULF OF SUEZ AND RED SEA AREAS.

2. THE DURATION OF THIS CONTRACT IS TWO YEARS SUBJECT
TO RENEWAL. IT STIPULATES THAT CONTRACTORS SHOULD PROVIDE
THEIR OWN TRANSPORTATION, A HELICOPTER OR SUPPLY
BOAT, AND PROVIDE LODGING AND TRANSPORT FOR LABOR TEAMS
INCLUDING MATERIAL AND EQUIPMENT FOR WORKING ON THREE OR
FOUR LOCATIONS SIMULTANEOUSLY.

3. THE U.S. PARTNER IS REQUESTED TO BID JOINTLY WITH
THE EGYPTIAN FIRM. HE IS REQUESTED TO OFFER EXPERTISE
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AND UP-TO-DATE EQUIPMENT WHILE THE LOCAL FIRM WILL
SUPPLY LABOR, LODGING, LOCAL MATERIAL AND WILL UNDER-
TAKE ALL ADMINISTRATIVE WORK INCLUDING USE OF ITS
CONNECTIONS IN OBTAINING THE CONTRACT.

4. EGPC, THE ENTITY CALLING THIS TENDER, RECOMMENDED
THAT MISR/SAUDI OFFSHORE COMPANY CONTACT "OPC" OFFSHORE

PAINTING CONTRACTORS OF LOUISIANA, WHICH ARE REPORTEDLY
DOING THE SAME WORK IN THE CARRIBEAN.

5. MISR/SAUDI OFFSHORE COMPANY HOPES THAT IF THIS
VENTURE PROVES SUCCESSFUL, A JOINT VENTURE COMPANY
COULD BE FORMED TO OPERATE IN ARAB OIL PRODUCING STATES.
THE MISR/SAUDI OFFSHORE COMPANY, ESTABLISHED 1976,
IS A JOINT VENTURE ENTERPRISE BETWEEN THE EGYPTIAN SHIP
REPAIR AND BUILDING CO. A SUBSIDIARY OF THE MINISTRY OF
MARINE TRANSPORT AND PRIVATE SAUDI CAPITAL. THE COMPANY
UNDERTAKES OFFSHORE CONSTRUCTION, HARBOR WORKS AND UNDER-
WATER OPERATIONS. IT IS PRESIDED OVER BY MR. A. EL-ARABY
FORMER MINISTER OF MARITIME TRANSPORT. ITS TELEX NUMBER
IS 4065 MSOC UN.

6. THE DEPARTMENT IS REQUESTED TO CONTACT OPC, OFFSHORE
PAINTING CONTRACTORS OF LA AND/OR ANY INTERESTED U.S. FIRMS
EXPERIENCED IN SIMILAR OPERATIONS.
CHASE

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Message Attributes

Automatic Decaptioning: X
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